

Woodland Swim Club				
2018 Budget by Category			Below is Breakdown by Member Family (150 Members) for Each Major Cost Category	
	<u>2018 Budget</u>			
Income				
Guest Fees	\$3,600.00			
Member Dues	\$96,000.00			
Initiation Fees	\$2,500.00			
Other	\$4,500.00			
Pool Rental Revenue	\$200.00			
Total Income	\$106,800.00		\$712.00	
Expenses				
Administrative Expenses	\$2,530.00		\$16.87	2.4%
Office Supplies		\$50.00		
Postage		\$100.00		
QuickBooks Expenses		\$50.00		
Credit Card Processing Fees		\$100.00		
Membership Management Software		\$800.00		
Social Expense		\$1,000.00		
Bank Charges		\$340.00		
Other		\$90.00		
Insurance/Licensing/Regulatory	\$10,590.00		\$70.60	9.9%
Property/General Liability		\$3,150.00		
Legal & Professional Fees		\$5,000.00		
Worker's Compensation		\$1,570.00		
Licenses		\$870.00		
Payroll Expenses	\$36,290.00		\$241.93	34.0%
Wages		\$32,720.00		
Taxes		\$3,570.00		
Pool Chemicals	\$7,690.00		\$51.27	7.2%
Chlorine		\$2,140.00		
Heating Oil		\$4,100.00		
Testing		\$1,160.00		
Other		\$290.00		
Real Estate Taxes	\$4,930.00	\$4,930.00	\$32.87	4.6%
Repair & Maintenance	\$5,280.00		\$35.20	4.9%
Annual Repair & Maintenance		\$2,500.00		
Woodland Road Repair & Maintenance		\$200.00		
Landscaping and Grounds		\$890.00		
Supplies & Materials		\$1,190.00		
Tree Removal & Damage Repair		\$500.00		
Utilities	\$9,330.00		\$62.20	8.7%
Electricity		\$3,240.00		
Internet/Phone		\$750.00		
Septic Service		\$2,750.00		
Waste Management		\$2,130.00		
Web Hosting		\$300.00		
Water Cooler		\$160.00		
Capital Expenditures	\$24,600.00		\$164.00	23.0%
Cap Ex Reserve Fund		\$5,000.00		
Furniture & Grills		\$2,500.00		
Water Heater		\$17,100.00		
Total Expenses	\$101,240.00	\$101,240.00	\$674.93	
Net Income		\$5,560.00	\$37.07	5.2%
Non-Core Income & Expense				
Concession Revenue		\$3,160.00		
Swim Team Concession Revenue		\$930.00		
Social Revenue		\$460.00		
Swim Team Revenue		\$3,120.00		
Concession Expense		\$2,920.00		
Swim Team Expenses		\$1,400.00		
Non-Core Net Income		\$3,350.00	\$22.33	

